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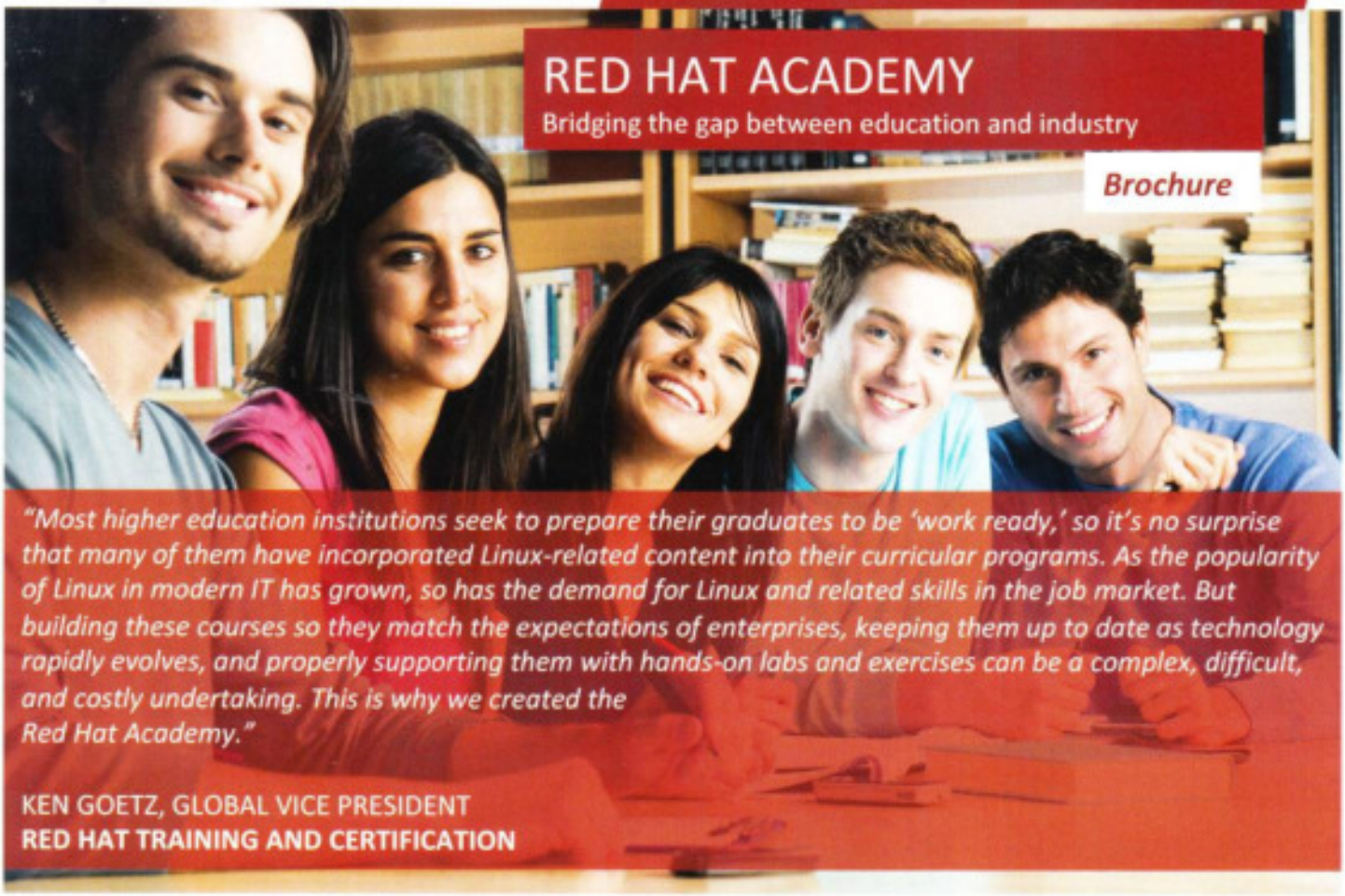

RED HAT ACADEMY

Bridging the gap between education and industry

Brochure

"Most higher education institutions seek to prepare their graduates to be 'work ready,' so it's no surprise that many of them have incorporated Linux-related content into their curricular programs. As the popularity of Linux in modern IT has grown, so has the demand for Linux and related skills in the job market. But building these courses so they match the expectations of enterprises, keeping them up to date as technology rapidly evolves, and properly supporting them with hands-on labs and exercises can be a complex, difficult, and costly undertaking. This is why we created the Red Hat Academy."

KEN GOETZ, GLOBAL VICE PRESIDENT
RED HAT TRAINING AND CERTIFICATION

INTRODUCTION

Complete Open Source Solutions (COSS) thanks the management for the opportunity to provide a partnership proposal for establishing Red Hat Academy (RHA) at your esteemed campus. We believe we are best positioned to partner with your esteem organization by virtue of our knowledge, experience and capability in Red Hat technologies.

The Red Hat® Academy program educates the next generation of IT technologists. By preparing students for careers using Red Hat products, we can help our customers and partners be more success-full and accelerate the adoption of new technologies. With Red Hat Academy, educational institutions now have the ability to partner with the Linux® leader to deliver a superior learning experience and teach modern skills that employers demand.

EDUCATING THE NEXT-GENERATION I.T. TECHNOLOGIST

Red Hat® Academy provides a curriculum to help education institutions keep pace with the demands of industry. The curriculum involves hands-on instruction across platform, middleware, and cloud technologies built with input from Red Hat development, support, and field consulting teams.

Unlike generic "distribution-agnostic" Linux® curricula, Red Hat's curriculum is based on Red Hat Enterprise Linux, the leading enterprise Linux platform. Rather than learning theoretical skills, students learn practical skills based on use cases from thousands of enterprise implementations.

At Red Hat, we believe that closing the technology skills gap now is vitally important to the future of enterprise software—and the opportunity to do so should be available to all. That's why we've made Red Hat Academy accessible to as many qualified academic institutions as possible. Eligibility is for nonprofit, degree-, certificate-, or diploma-granting institutions.

TRAINED, TESTED, AND TRUSTED

More than 90% of Fortune Global 500 companies rely on Red Hat. We know that finding IT professionals who know your technologies and have the right skills can be challenging. The Red Hat Academy curriculum is best-in-class training that offers a diverse curriculum that sets a foundation for system administrators and developers.

- 96% of Red Hat students say they are better prepared now than before class to maximize the value of their Red Hat technology investment.
- 83% of Linux job postings seek Red Hat Certified Professionals.

PROGRAM FEATURES

The Red Hat Academy program partners with academic institutions to offer top-quality educational curricula on Red Hat technologies to help students reach their academic and career potential.

Features of the program include:

- Global availability of content in up to nine languages.
- Discounted Training Delivered by Red Hat's Trusted Partner.
- No-cost membership to qualifying universities, with easy online program enrollment.
- Collaboration with the world's leader in open source technology.
- Industry-leading curriculum that covers Linux, cloud, and middleware technologies to help students acquire cutting-edge, job-relevant IT skills.
- Multiple student courseware formats that include e-book, printed, or online.
- Flexible hands-on lab options to help academies accommodate their students.
- Discounted Red Hat certifications for students and instructors.
- Instructor skill improvement through no-cost access to Red Hat online training courses.
- Globally standardized materials available through the Red Hat Academy portal, a new web-based order process.

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CURRICULUM AND CERTIFICATION

- Red Hat Academy offers a range of curriculum and certification offerings. The program provides access to five in-demand courses with more on the way.

CORE SYSTEM ADMINISTRATION

Red Hat Enterprise Linux

Learn to deploy, administer, manage, and secure Red Hat Enterprise Linux.

- Red Hat System Administration I (RH124)
- Red Hat System Administration II (RH134)
- Red Hat System Administration III (RH254)

CLOUD COMPUTING

Support organizational movement to the cloud.

- Red Hat OpenStack Administration I (CL110)

MIDDLEWARE DEVELOPMENT

Master middleware applications.

- Red Hat JBoss® Enterprise Application Development I (JB225)
- JB125 (coming soon)

RED HAT CERTIFICATION

The Red Hat Academy offers three certification tracks.

- **50% discount for students | 75% discount for instructors**
- Red Hat Certified System Administrator (RHCSA) | EX200
- Red Hat Certified Engineer (RHCE) | EX300
- Red Hat Certified JBoss Developer (RHCJD) | EX225)

COURSEWARE AND HANDS-ON LABS

HTML5 (no-cost option)

- Student guides in HTML5 format.
- Cannot be printed, annotated, or viewed offline.

Red Hat Linux system administrator **salaries are 10% higher** than other Linux system administrators

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ABOUT RED HAT

Red Hat is the world's leading provider of open source software solutions, using a community powered approach to provide reliable and high-performing cloud, Linux, middleware, storage, and virtualization technologies. Red Hat also offers award-winning support, training, and consulting services. As a connective hub in a global network of enterprises, partners, and open

Partnered by COSS – Complete Open Source Solutions

COSS is the number one training partner for Red Hat in India and SAARC countries and has successfully delivered quality and value added technology training over thirteen years. We believe our experience in successfully training and placing students along with our cost efficient delivery model will help us deliver the proposed services and the benefits,

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RED HAT ACADEMY REGISTRATION

Q: I am the representative of my institution. Who do I contact if i have not yet registered for this RHA Program?

A: This Email communication will take you to the right direction and get the agreement signed with Red Hat and Get your Red Hat Academy Status for your institution.

Q: Where do I go for more information about the Red Hat Academy program?

A: Go through the attached brochure.

MEMBERSHIP

Q: How do I apply for membership?

A: You will be getting an Account Setup form, in which you may have to provide the college details with the Authorised person's name and the Academy Manager's contact details. The same will be submitted to Red Hat for MoU process.

Q: What is the membership fee?

A: There is no cost to join the Red Hat Academy program.

Q: How do I know my membership application was received?

A: Once we received the above information, we will inform you the progress of the membership agreement over email/phone.

Q: How long will it take to process my member- ship application?

A: Allow up to 10 business days to process your application. You will be notified by email when your application has been processed.

Q: What are the membership application guidelines?

A: The membership application guidelines are:

- Membership is available exclusively to degree-, diploma-, and certificate-granting institutions.
- Members must be formally accredited by a public or other governing body.
- Members must be non-profit institutions.
- Curriculum provided to members must be delivered across multiple weeks, which is no less than an eight-week time frame, unless concerned with your regional Red Hat Academy manager.

Q: What is the term of the membership?

A: Memberships are valid for one year.

Q: How can we get access to the FREE HTML course material?

A: Along with the Membership singing form. Institution have to share minimum 200 students list with their contact details to get the access.
We will guide the institutions and students on the process.

Q: What is next after the membership signing.

A: Once Institution share the details with Red Hat, Red Hat will come to the Campus with a Technical Person to have a workshop for students to make them understand about this program and how it is going to help them.

Q: What courses are a part of the Red Hat Academy program?

A: The Red Hat Academy has Linux, middleware, and cloud course pathways, including:

- Red Hat System Administration I (RH124)
- Red Hat System Administration II (RH134)
- Red Hat System Administration III (RH254)
- Red Hat OpenStack® Administration I (CL110)
- Red Hat JBoss® Enterprise Application Development I (JB225)
- Coming soon: JBoss Application Development I (JB125)

Q: What are the Certifications available under this program?

A: The Red Hat Academy offers three certification tracks.
- Red Hat Certified System Administrator (RHCSA) | EX200
- Red Hat Certified Engineer (RHCE) | EX300
- Red Hat Certified JBoss Developer (RHCJD) | EX225)

Q: What will be the Fee for each training and examinations and what are the options?

A: Each course and Exam carries a discounted price, which is applicable only for the Institutions under this Program.
Please refer the RHA Commercials document attached here with.

Q: In what formats are student guides available?

A: Student guides are available in three formats: e-books (at a cost), printed books (at a cost), and HTML5 (at no cost). You can indicate your preferred format at the time of registration.

Q: How long after placing my order will HTML5 manuals be available to me?

A: HTML5 manuals are available immediately after order and its FREE to use.

Q: How long do I have to access HTML5 manuals?

A: Your HTML5 student guide is available to view for six months from the date of code redemption. HTML5 manuals cannot be printed, annotated, or viewed offline.

Q: Do I need to have minimum students to form a batch?

A: There is no demand or commitment required to sign this program and get the Red Hat Academy status for your institution. However, to retain the status, Red Hat expects minimum 50 students from a campus will register for the exams per year. So, as I said, even if you don't go for the commercials for training and certification, you can still go with the MoU and sharing 200 students details, so that, students will get FREE access to 5 Courses's curriculum/books for 6 months. There is no Financial or legal binding between college and Red Hat. This is just a formalities to have the state for 1 year.

Q: Training what all subjects?

A: There are 5 courses identified by Red Hat for this Academy program under 3 categories, which are unique and future demands.
1. System Administration (3 courses) 2. JBoss Development (Middleware), 3. Openstack Cloud.

Students will get FREE access to these contents without paying anything and they can learn by themselves, if required.

Q: Total Hours of Training Required?

A: Each course will have minimum 32 hours to 40 hours including theory and practical. Lets says, if the institution have 2 hours daily, within one month, they can complete one course.

Q: Fee for each courses?

A: We have two models.
1. Train the Trainer program, once your lecturer complete the training, we can come to your campus for 4 days to train the students for exams, costs 2K per module per students with Remote support through Web meeting.
2. Our Trainer will provide the training, which is at higher cost. Based on the slab, it will be 4K to 6K per student per course.

This can be discussed and agreed on a mutual understandings when we meet.

Q: After training how many companies or placement or drive you provide.

A: We have got tie-up with lots of IT Companies in the industry. We can get them in your campus or can coordinate with them to have on-site interview at the their campus. Also, the intention is to prepare them well before they get into the industry. We can have workshops/ seminars for the students during entire period, lets say once in a quarter and build them confidence. Also can have opportunities for them internships as well.

Q: What would be my understanding about this program after the discussion?

A: Since, there is no legal or commercial bindings or commitment between Red Hat and Colleges, the MoU can be signed and let get 200 students FREE access to course contents. Once this is done, Red Hat can visit our campus with the Red Hat Expert and conduct a Seminar to the students to explain them about this program and benefits. The same day, can meet the College management and discuss about the commercials and delivery plan. If everything goes fine, we can start the student registration for the courses.

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